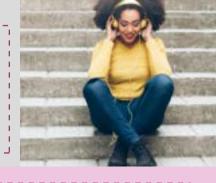


COTTON INCORPORATED'S SUPPLY CHAIN INSIGHTS

DENIM JEANS

MEXICO EDITION



Size of Denim Jeans Market¹

Mexicans own an average of 16 pairs of denim jeans The most of any consumer!*



Purchase Intention

MEXICO: Planning to purchase more, same, less denim jeans this year

56% More

35% Same

9%Less

Where Mexican consumers are planning to purchase this year:



66%
All/mostly
in-store

28%

Equally in-store/online



6%
All/mostly
online

Where do you get inspiration for a new pair of jeans?



In-store window displays



Online



Friends/Family



Social Media







Top Purchase Drivers



Quality



Fit



Comfort

More important than other countries*



Versatile



Made of Cotton





SUPPLY CHAIN INSIGHTS: DENIM JEANS

Compared to manmade fibers, jeans made with **cotton** are the...

87% Softest

84% Highest quality

83% Most comfortable

80% Most breathable

80% Reliable/trustworthy

Has **COVID** changed how regularly you wear denim jeans:



Wearing more



Wearing the same



Wearing less

Wearing these styles a lot more often than before pandemic:



55% Relaxed



53%Baggy/Loose



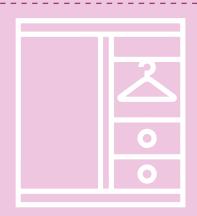
48% Boyfriend



48%Wide Leg



39% Flare



Favorite fiber to wear for jeans:

84% Cotton
11% Polyester
5% Rayon



