

### SHOPPING TRENDS



46% Feel very/somewhat optimistic about their financial situation

### **Top Retailers Shopped for Clothing**



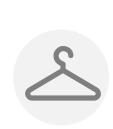
80% Online only



62% Chain/Specialty shops (In-Store)



**54%** 



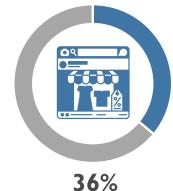
Prefer trying on in-store

**78%** Prefer browsing online

# **Top Sources of Inspiration**



People (family/friends/people on street)



Retailer media (website/emails/apps)



35% Social media (sites/blogs/vlogs)

# **DRIVERS OF CONSUMERS' PURCHASES**

### **Top Drivers**



Comfort



Quality



Fit

### Cotton is the most...



High Quality





## **COTTON PREFERENCE**

43%

Are willing to pay more >> for cotton



**Top Preferred Materials** 



**Reasons Willing to Pay More for Cotton** 







Cotton



Denim /

Prefer cotton, cotton blends or denim



**SUSTAINABILITY** 

**Sustainability Importance** 

clothing Sustainability is a nice to

Only purchase sustainable

have

I don't care if clothing is sustainable I don't know how to tell if

clothing is sustainable

11%

10%

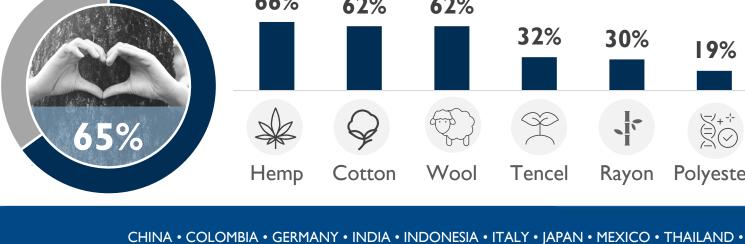
22%

**Concerned about** 

**Environmental Change** 

**Safe for the Environment** (% Safe)

**57%** 





66%







32%





19%

















